



IBM® CHANNEL ACADEMY

GROWTH CLASS

INTRODUCING VIRTUAL FABRIC FOR IBM BLADECENTER



Networking is currently undergoing a once in a generation change driven by the requirement for infrastructure to support a flexible, virtual, “On-Demand” business.

This session will outline how within the emerging Converged Enhanced Ethernet standard IBM, Emulex & BNT are able to deliver future-proof integrated blade networking solutions with class leading flexibility, fault tolerance & performance.

We will cover:

- Emulex Virtual Fabric Adapter
- BNT Virtual Fabric 10G Switch Module for IBM BladeCenter
- Learn about Blade Open Fabric Manager (BOFM) and VMready from BNT
- Latest updates on Fiber Channel over Ethernet (FCoE)
- Competitive analysis and product positioning



WHO SHOULD ATTEND?

Sales and Pre-Sales Technical professionals who are selling IBM BladeCenter products. Attendees should be familiar with the IBM BladeCenter chassis and have a working understanding of networking technologies.

WHAT WILL YOU LEARN?

By attending this session you will gain an understanding about the latest Virtualization solutions for the IBM BladeCenter

- Emulex Virtual Fabric Adapter
- Virtual Fabric 10Gb Switch Module for IBM BladeCenter
- Learn about Blade Open Fabric Manager (BOFM) and VMready from BNT
- Latest updates on Fiber Channel over Ethernet (FCoE)
- Competitive analysis and product positioning

Month	Day	City	Location	Description	Times	RSVP
November	11th	Sydney	IBM, Room 5 , Level 13 601 Pacific Highway, St Leonards	Introducing Virtual Fabric for IBM BladeCenter	8.30am (for a 9am start) – 12.00pm	
November	17th	Perth	IBM, Tivoli Room, 1060 Hay Street, West Perth	Introducing Virtual Fabric for IBM BladeCenter	8.30am (for a 9am start) – 12.00pm	
November	19th	Adelaide	IBM, Barossa Valley Room, 180 Greenhill Road, Parkside	Introducing Virtual Fabric for IBM BladeCenter	8.30am (for a 9am start) – 12.00pm	
November	24th	Brisbane	IBM, Blackall Room, 348 Edward Street, Brisbane	Introducing Virtual Fabric for IBM BladeCenter	8.30am (for a 9am start) – 12.00pm	
November	25th	Melbourne	Crown Promenade Crown Conference Centre Level 1, Room M6 8 Whiteman Street, Southbank	Introducing Virtual Fabric for IBM BladeCenter	8.30am (for a 9am start) – 12.00pm	



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